



NOVEMBER 2018

US EPDS Marketing Contacts List





EPDS US Managers

EPDS US Managers

Contacts

Trey Fenner

Hub Manager, NAM – Ad Interim, GPG Manager ANSI Switchgear

Lake Mary, FL

Mobile: +1 407 314 5840

trey.fenner@us.abb.com

Ken Alloway

Local Product Group Manager, Switchgear, Modular Systems & Packaging, US

655 Century Point

Lake Mary, FL 32746

Phone: +1 407 732 2763

Mobile: +1 407 920 0031

ken.alloway@us.abb.com

Mark Heiny

Hub Service Manager, NAM

655 Century Point

Lake Mary, FL 32746

Phone: +1 407 732 2257

Mobile: +1 407 416 5563

mark.heiny@us.abb.com

Andrew Wall

Product Marketing Director, US

Raleigh, NC

Mobile: +1 919 272 0092

andrew.j.wall@us.abb.com

Craig Wicker

Global Product Marketing Manager – ANSI LV and MV Switchgear

Lake Mary, FL

Office: +1 407 732 2799

Mobile: +1 954 547 7170

craig.wicker@us.abb.com

Harsh Karandikar

Global Product Management Manager, ANSI Air Insulated Switchgear

Lake Mary, FL

Phone: +1 407 732 2715

Mobile: +1 407 547 7707

harsh.m.karandikar@us.abb.com

Richard Lindo

Local Product Group Manager, CPP Distribution Automation, US

Coral Springs, FL

Phone: +1 954 825 0623

Mobile: +1 954 802 5554

richard.lindo@us.abb.com

Toby Lynch

Local Product Group Manager, CPP Pinetops, US

3022 NC 43 North

Pinetops, NC 27864

Phone: +1 252 827 3263

tobias.lynch@us.abb.com

Rodrigo Espinosa

Local Product Group Manager, CPP San Luis Potosi, MX/US

Av. Central No. 310

Parque Industrial Logístico,

78395 San Luis Potosí, México

Phone: +52 444 870 8147

Mobile: +52 1 444 447 7819

rodrigo.espinosa@mx.abb.com

Alvaro Anderson

Customer Service & Care Manager CPP & Service Products

Lake Mary, FL 32746

Phone: +1 4732 2175

Alvaro.a.anderson@us.abb.com

Distribution Automation

EPDS – Distribution Automation

Sales, marketing, product management contacts

Munish Maggon

Product Marketing Manager

Coral Springs, FL

Phone: +1 954 825 0620

Mobile: +1 954-258 0215

munish.maggon@us.abb.com

Angel Carreras, Jr.

Product Market Specialist, East

Philadelphia, PA

Phone: +1 267 263 4250

Mobile: +1 484 695 2739

angel.carreras_jr@us.abb.com

Paul Stack

Product Market Specialist, Midwest & Great Lakes

Mobile: +1 612 965 8161

paul.d.stack@us.abb.com

Joe Xavier

Product Market Specialist, West

Mobile: +1 972 567 2378

joemoan.i.xavier@us.abb.com

David Gonzalez

Product Market Specialist, Mexico, LAM & South Florida

Miami, FL

Phone: +1 305 471 7117

Mobile: +1 786 271 5587

david.gonzalez@us.abb.com

Bharat Chopra

Product Market Specialist, ROW & North Florida

Coral Springs, FL

Mobile: +1 954 415 7615

bharat.chopra@us.abb.com

Leslie Holloway

Product Market Specialist, OEM

Glen Allen, VA

Mobile: +1 804 229 6628

leslie.holloway@us.abb.com

Richard Lindo

Local Product Group Manager, Distribution Automation, US

Coral Springs, FL

Phone: +1 954 825 0623

Mobile: +1 954 802 5554

richard.lindo@us.abb.com

Product Management

Edgar Flores

Global Product Manager, ANSI Distribution Automation

Coral Springs, FL

Phone: +1 954 825 0651

edgar.p.flores@us.abb.com

EPDS – Distribution Automation

Digital Solutions Center NAM

Vincent Duong

Distribution Solutions Center Manager, NAM

Lake Mary, FL

Mobile: +1 407 314 0127

vincent.duong@us.abb.com

Eduardo Colmenares

Product Specialist, Southeast

Lake Mary, FL

Mobile: +1 925 212 7886

eduardo.colmenares@us.abb.com

Dave L. Frame

Automation Engineer Lead/Manager

Lake Mary, FL

Mobile: +1 407 421 8105

dave.l.frame@us.abb.com

Wei Huang

Product Specialist, NAM &

LAM communications

Lake Mary, FL

Mobile: +1 407 314 9502

wei.huang@us.abb.com

Prerak Shah

Senior Technical Project Engineer

Coral Springs, FL

Mobile: +1 954 254 0119

Prerak.n.shah@us.abb.com

Jay Vellore

Senior Auto/SCADA Engineer

Lake Mary, FL

Mobile: +1 919 760 3720

jay.vellore@us.abb.com

Manu Vallabhbbhai

Project Manager

Lake Mary, FL

Mobile: +1 407 732 2204

manu.vallabhbbhai@us.abb.com

Yacine Mallem

Project Development Manager US, CA, and MX

Lake Mary, FL

Mobile: +1 407 547 9705

Yacine.mallem@us.abb.com

EPDS – Distribution Automation

Customer support contacts

Chris Moncada
Product Specialist Manager
Coral Springs, FL
Phone: +1 954 825 0674
Mobile: +1 954 812 9012
chris.moncada@us.abb.com

Joe Xavier
Product Specialist, West
Mobile: +1 972 567 2378
joemoan.i.Xavier@us.abb.com

Dinesh Baradi
Application Engineer, OGC, Gulf Coast & South Central
Houston, TX
Mobile: +1 954 415 8840
dinesh.baradi@us.abb.com

Francis Seifein
Product Specialist, Midwest
West Chester, OH
Mobile: +1 513 614 8987
francis.seifein@us.abb.com

Rolando Solis
Product Specialist, International ANSI Markets
Coral Springs, FL
Mobile: +1 305 934 8958
rolando.solis@us.abb.com

EPDS – Distribution Automation

Marketing support and proposals

Jim Nichols

Director of Business Management Organization

Lake Mary, FL

Phone: +1 407 732 2745

Mobile: +1 407 314 4401

jim.c.nichols@us.abb.com

Karina Valles

BMO Proposal Engineer, Gulf Coast, Southeast, LAM & Int'l

Coral Springs, FL

Phone: +1 954 825 0653

karina.valles@us.abb.com

Peter Minett

BMO Proposal Associate, West, Midwest, South Central & Class IE

Coral Springs, FL

Phone: +1 954 825 0631

peter.minett@us.abb.com

Bunmi Kayode

BMO Proposal Engineer, Direct OEM, Great Lakes & Northeast

Coral Springs, FL

Phone: +1 954 825 0662

Mobile: +1 954 232 2473

bunmi.o.kayode@us.abb.com

Sebastian Albarracin

BMO Proposal Engineer, Gulf Coast, Southeast, LAM & Int'l

Lake Mary, FL

Phone: +1 407 732-2053

sebastian.albarracin@us.abb.com

Andrew Staple

West, Midwest, and South Central

Coral Springs, FL

Phone: +1 954 656 3036

andrew.staple@us.abb.com

Instrument Transformers and Sensors (Utility, Industrial, International) & Outdoor Products

EPDS – Instrument Transformers and Sensors (Utility, Industrial, International) & Outdoor Products

Sales, marketing, product management contacts

Julia Des Chenes

Product Marketing Manager, Utility, Industrial & International

Office: Lake Mary, FL

Mobile: +1 407 314 8783

julia.deschenes@us.abb.com

Stacy Thornton

Business Development, Northeast IOU

Office: Lake Mary, FL

Phone: +1 407 732 2160

Mobile: +1 407 416 7925

stacy.thornton@us.abb.com

Roger Lapay

Business Development, Northeast Public Power and all US Industrial

Office: Pinetops, NC

Phone: +1 252 827 3331

Mobile: +1 252 452 1720

roger.lapay@us.abb.com

Amir Zalloum

Business Development, Southeast Public Power

Office: Lake Mary, FL

Phone: +1 407 732 2770

Mobile: +1 407 314 0402

amir.zalloum@us.abb.com

Steven Parr

Business Development, Northwest IOU and Public Power

Office: Denver, CO

Mobile: +1 252-406-3259

Steven.parr@us.abb.com

Imad Taha

Business Development, Southwest IOU and Public Power

Office: Houston, TX

Mobile: +1 832 210 4159

imad.taha@us.abb.com

Elsa Arias

Sr. Sales Engineer, Canada, Mexico, EU, AMEA: Instrument transformers, sensors, cutouts, switches, cap fuses

Office: Pinetops, NC

Phone: +1 252 827 3201

Mobile: +1 252 452 5954

elsa.m.arias@us.abb.com

Edwin Parra

Sr. Sales Engineer, Canada, Mexico, EU, AMEA: Reclosers

Office: Lake Mary, FL

Phone: +1 407 732 2766

Mobile: +1 954 296 5969

edwin.parra@us.abb.com

Product Management

Ron Pate

Global Product Manager – Instrument Transformers

Pinetops, NC

Phone: +1 252 827 3255

Mobile: +1 252 493 1839

ron.pate@us.abb.com

Vaclav Prokop

Global Product Manager – MV Sensors

Brno, CZ

Phone: +420 547 152 082

Mobile: +420 731 552 744

vaclav.prokop@cz.abb.com

Ivan Contreras

Global Product Manager – MV Dead Tank Breakers

San Luis Potosi, MX

Phone: +52 444 870 7474

ivan.contreras@mx.abb.com

Kuru Kuruvilla

Global Product Manager – Reclosers, Cutouts

Lake Mary, FL

Phone: +1 407 732 2103

Mobile: +1 407 330 8357

kuru.kuruvilla@us.abb.com

EPDS – Instrument Transformers and Sensors (Utility, Industrial, International) & Outdoor Products

Marketing support and proposals

Jim Nichols

Director of Business Management Organization

Lake Mary, FL

Phone: +1 407 732 2745

Mobile: +1 407 314 4401

jim.c.nichols@us.abb.com

Moe Al-Sager

BMO Marketing Engineer, Northeast Public Power and all US Industrial

Office: Lake Mary, FL

Phone: +1 407 732 2214

Mobile: +1 407 314 8575

moe.al-sager@us.abb.com

Jonathan Vargas

BMO Marketing Engineer, Southeast Public Power

Office: Lake Mary, FL

Phone: +1 407 732 2203

Mobile: +1 252 406 3151

jonathan.vargas@us.abb.com

Natalie Weaver

BMO Marketing

Office: Pinetops, NC

Phone: +1 252 827 3239

natalie.weaver@us.abb.com

Adriana Andino

BMO Marketing Engineer, Northwest Public Power

Office: Lake Mary, FL

Phone: +1 407 732 2212

Mobile: +1 407 312 9307

adriana.b.andino@us.abb.com

Eli Lorenzo

BMO Marketing Engineer, Southwest Public Power

Office: Lake Mary, FL

Phone: +1 407 732 2071

Mobile: +1 407 766 9723

eli.lorenzo@us.abb.com

Diamond Rosales

BMO Sr. Sales Engineer

Canada, Mexico, EU, AMEA: Instrument transformers, sensors, cutouts, switches, cap fuses

CAM, SAM: instrument transformers, sensors, cutouts, switches, cap fuses, reclosers, breakers

Office: Pinetops, NC

Phone: +1 252 827 3332

Mobile: +1 252 458 7107

diamond.rosales@us.abb.com

EPDS – Instrument Transformers and Sensors (Utility, Industrial, International) & Outdoor Products

Customer support contacts

Lake Mary Customer Support

Recloser and Outdoor Breaker Customer Support

24hr Tech. support: 800-929-7947 x 5 or 407-732-2000 x 2510

Group email: customer.service.group@us.abb.com

Pinetops Customer Support

Instrument Transformer, Sensor, Cutout, and Switch Support

24hr Tech. support: 800-929-7947 x 5 or 407-732-2000 x 2510

Group email: US-pinetops.customersupport@abb.com

Alvaro Anderson

Customer Service & Care Manager CPP & Service Products

Lake Mary, FL 32746

Phone: +1 4732 2175

Alvaro.a.anderson@us.abb.com

Instrument Transformers and Sensors & Indoor Products (OEM)

EPDS – Instrument Transformers and Sensors & Indoor Products (OEM)

Sales, marketing, product management contacts

Matteo Rota
Product Marketing Manager, OEM
Lake Mary, FL
Phone: +1 407 732 2080
Mobile: +1 407 314 5196
matteo.rota@us.abb.com

Christopher Schroeder
Product Marketing Specialist, ANSI and IEC circuit breakers, switches, OEM components
Littleton, CO
Mobile: +1 720 309 9893
christopher.w.schroeder@us.abb.com

Rudy Ogajanov
Product Marketing Specialist, Instrument Transformers & Sensors
Lexington, KY
Phone: +1 859 219 6048
Mobile: +1 859 779 2266
rudy.p.ogajanov@us.abb.com

Konstantinos Papapaschalis
Product Marketing Specialist, ANSI & IEC circuit breakers
Lake Mary, FL
Phone: +1 407 732 2299
Mobile: +1 407 430 9108
konstantinos.papapaschalis@us.abb.com

Product Management

Ron Pate
Global Product Manager – Instrument Transformers
Pinetops, NC
Phone: +1 252 827 3255
Mobile: +1 252 493 1839
ron.pate@us.abb.com

Vaclav Prokop
Global Product Manager – MV Sensors
Brno, CZ
Phone: +420 547 152 082
Mobile: +420 731 552 744
vaclav.prokop@cz.abb.com

Mike Christian
Global Product Manager – MV ANSI Breakers and Components
Lake Mary, FL
Phone: +1 407 732 2137
Mobile: +1 407 314 4306
michael.b.christian@us.abb.com

EPDS – Instrument Transformers and Sensors & Indoor Products (OEM)

Marketing support, proposals, customer service

Jim Nichols
Director of Business Management Organization
Lake Mary, FL
Phone: +1 407 732 2745
Mobile: +1 407 314 4401
jim.c.nichols@us.abb.com

Kelly Welborn
BMO Marketing Engineer
Instrument Transformers & sensors
Pinetops, NC
Phone: +1 252 827 3253
Mobile: +1 252 347 3222
kelly.welborn@us.abb.com

Eli Lorenzo
BMO Marketing Engineer
ANSI and IEC circuit breakers, switches, OEM components
Office: Lake Mary, FL
Phone: +1 407 732 2071
Mobile: +1 407 766 9723
eli.lorenzo@us.abb.com

Alvaro Anderson
Customer Service & Care Manager CPP & Service Products
Lake Mary, FL 32746
Phone: +1 4732 2175
Alvaro.a.anderson@us.abb.com



Switchgear

EPDS – Switchgear

Sales, marketing, product management contacts

James “Jim” Frank
Product Marketing Manager, Switchgear, Modular Systems & Packaging, US
Lake Mary, FL
Phone: +1 407 732 2744
Mobile: +1 407 314 1383
james.frank@us.abb.com

Allen Moser
Business Development Manager, LV MCC and Switchgear
Houston, TX
+1 281 787 3849
allen.l.moser@us.abb.com

Gas-Insulated Switchgear

Ahmed Makram
Sr. Proposal Engineer
Houston, TX
Phone: +1 407 732 2791
Mobile: +1 407 314 8905
ahmed.makram@us.abb.com

Air-Insulated Switchgear

John Myers
Sr. Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2775
Mobile: +1 386 748 5745
john.l.myers@us.abb.com

Rumen Raev
Sr. Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2136
Mobile: +1 407 719 8210
rumen.p.raev@us.abb.com

Krassimira Karaivanova
Sr. Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2167
Mobile: +1 407 416 5967
krassimira.karaivanova@us.abb.com

Ivan Freire
Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2021
Mobile: +1 407 461 3319
ivan.freire@us.abb.com

Air-Insulated Switchgear

Bob Kearfott
Sr. Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2035
Mobile: +1 407 416 4695
Robert.t.kearfott@us.abb.com

Mauricio Martinez
Sr. Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2187
Mobile: +1 407 416 7267
mauricio.i.martinez@us.abb.com

Rebeca Cruz
Proposal Engineer
Lake Mary, FL 32746
Phone: +1 407 732 2190
Mobile: +1 407 314 7217
rebeca.cruz@us.abb.com

Chris Pfeiffer-Kelly
Proposal Engineer
Lake Mary, FL
Phone: +1 407 732 2307
Mobile: +1 407 314 9953
christopher.pfeiffer-kelly@us.abb.com

Ken Alloway
Local Product Group Manager, Switchgear, Modular Systems & Packaging, US
655 Century Point
Lake Mary, FL 32746
Phone: +1 407 732 2763
Mobile: +1 407 920 0031
ken.alloway@us.abb.com

Product Management

Terry Neighbours
Global Product Manager, MV ANSI Switchgear
Lake Mary, FL
Phone: +1 407 732 2004
Mobile: +1 407 314 6126
terry.l.neighbours@us.abb.com

Rodrigo Morales
Global Product Manager, LV ANSI Switchgear
San Luis Potosi, MX
Phone: +52 444 870 7383
Mobile: +521 44 4174 8041
rodrigo.morales@mx.abb.com

— Packaging

EPDS – Packaging

Sales and marketing contacts

James “Jim” Frank

Product Marketing Manager, Switchgear, Modular Systems & Packaging, US

Lake Mary, FL

Phone: +1 407 732 2744

Mobile: +1 407 314 1383

james.frank@us.abb.com

Randy Vance

Business Development Manager

Houston, TX

Phone: +1 713 587 8179

Mobile: +1 832 415 6517

randy.j.vance@us.abb.com

Jon Sweet

Sr. Proposal Engineer

Houston, TX

Phone: +1 713 587 8145

Mobile: +1 832 270 3779

jon.a.sweet@us.abb.com

Carlos Ascanio

Sr. Proposal Engineer

Houston, TX

Phone: +1 713 587 8256

Mobile: +1 832 517 5271

carlos.ascanio@us.abb.com

Muhammad Akhtar

Proposal Engineer

Houston, TX

Phone: +1 713 587 8057

Mobile: +1 346 315 6593

muhammad.akhtar@us.abb.com

Jose Grajales

Sr. Proposal Engineer

Lake Mary, FL

Phone: +1 407 732 2146

Mobile: +1 407 433 0165

jose.a.grajales@us.abb.com

Jacqueline Armanious

Sr. Proposal Engineer

Lake Mary, FL

Phone: +1 407 732 2130

Mobile: +1 407 314 3948

jacqueline.armanious@us.abb.com

Sarah Butz

Proposal Engineer

Lake Mary, FL

Phone: +1 407 732 2129

Mobile: +1 407 416 9146

sarah.c.butz@us.abb.com

Ken Alloway

Local Product Group Manager, Switchgear, Modular Systems & Packaging, US

655 Century Point

Lake Mary, FL 32746

Phone: +1 407 732 2763

Mobile: +1 407 920 0031

ken.alloway@us.abb.com



Service

EPDS – Service

Sales, marketing, product management contacts

Dean Sandefur
Marketing Manager
Memphis, TN
Mobile: +1 901 343 7674
dean.sandefur@us.abb.com

Kevin L Huffman
Business Development Manager, Great Lakes
Mobile: +1 216 577 8182
kevin.l.huffman@us.abb.com

Victor H. Romano
Nuclear Segment Manager
Mobile: +1 843 472 0511
victor.h.romano@us.abb.com

Ramesh Kalyanam
Business Development Manager, South Central
Mobile: +1 832 980 1689
ramesh.a.kalyanam@us.abb.com

Scott Bridges
Business Development Manager, Southeast
Mobile: +1 803 743 3805
scott.h.bridges@us.abb.com

Wayne Celeste
Business Development Manager, Northeast
Mobile: +1 732 887 2653
wayne.celeste@us.abb.com

Bob Horn
Business Development Manager, Southwest
Mobile: +1 909 201 3460
bob.horn@us.abb.com

Kenny Shillingburg
Business Development Manager, East Central
Mobile: +1 304 237 4175
kenny.shillingburg@us.abb.com

Milenko Bistic
Business Development Manager, International
Mobile: +1 661 297 1288
milenko.bistic@us.abb.com

Rusty House
Business Development Manager, Northwest
Mobile: +1 503 298 1008
rusty.house@us.abb.com

Mark Heiny
Hub Service Manager, NAM
655 Century Point
Lake Mary, FL 32746
Phone: +1 407 732 2257
Mobile: +1 407 416 5563
mark.heiny@us.abb.com

Product Management

Shawn Shockey
Global Product Manager – Service
ANSI MV Switchgear and Breaker Services
Phone: +1 843 413 4712
Mobile: +1 843 615 1358
shawn.shockey@us.abb.com

EPDS – Service

Marketing support, proposals, customer service

Jim Nichols
Director of Business Management Organization
Lake Mary, FL
Phone: +1 407 732 2745
Mobile: +1 407 314 4401
jim.c.nichols@us.abb.com

Dennis Prohaska
Marketing Services Manager
Florence, SC
Phone: +1 843 413 4744
Mobile: +1 724 219 7952
dennis.j.prohaska@us.abb.com

Robert Streett
Central region and roll-in replacements
Phone: +1 843 413 4762
robert.streett@us.abb.com

Alan Addison
West region and R-Brks and V-Brks
Phone: +1 843 413 4758
alan.r.addison@us.abb.com

Ted Self
Northeast region
Phone: +1 843 413 4708
ted.g.self@us.abb.com

Tonya Belin
Southeast region
Phone: +1 843 413 4708
tonya.belin@us.abb.com

Alvaro Anderson
Customer Service & Care Manager CPP & Service Products
Lake Mary, FL 32746
Phone: +1 4732 2175
Alvaro.a.anderson@us.abb.com

After hours emergency
+1 800 HELP 365 option 7

Inside sales
+1 407 732 2384 or +1 800 929 7947 x 2384
lvmv.service@us.abb.com

Warranty assistance, order follow up, scheduling or delivery dates
+1 800 634 7643



Locations & Websites

EPDS – Locations & Websites

ABB Inc.
Medium Voltage Switchgear
655 Century Point
Lake Mary, FL 32746
Phone: +1 407 732 2000 ext. 2510
Customer service: +1 800 929 7947 ext. 5
customer.service.group@us.abb.com

ABB Inc.
Medium Voltage Apparatus
3022 NC 43 North
Pinetops, NC 27864
Phone: +1 252 827 3212
Customer Service : +1 888 ABB 3417
Fax: +1 252 827 4286

ABB Inc.
Distribution Automation
4300 Coral Ridge Drive
Coral Springs, FL 33065
Phone: +1 954 752 6700
Customer Service: +1 800 222 1946
Fax: +1 954 345 5329

ABB Inc.
Low Voltage Service
1555 Scott Street
Senatobia, MS 38668
Phone: +1 662 562 9582

ABB Inc.
Medium Voltage Service
2300 Mechanicsville Road
Florence, SC 29501
Phone: +1 800 HELP 365 option 7
+1 407 732 2000

ABB México S.A. de C.V.
Av. Central No. 310
Parque Industrial Logístico,
78395 San Luis Potosí, México
Phone: +52 444 870 8000

www.abb.com/mediumvoltage

www.abb.com/substationautomation

www.abb.us/mvservice

www.abb.com/low-voltage/service



ABB