

PSPG Service Product Management, Marc Antoine 2014-12-08

PGP Benchmark and Fingerprint Sales presentation

PGP Benchmark and Fingerprint Contents

- Part 1:
 - Motivation
 - What it is
 - Examples
 - Delivery
 - Value proposition
 - Customer benefits

- Part 2:
 - Customer engagement
 - My Control System
 - Diagnose, Implement, Sustain
 - Summary



PGP Benchmark and Fingerprint Customer needs

- Control systems are robust by design and development and therefore tolerant towards occurring issues
- Non-optimal system settings and conditions often do not cause incidents immediately, but might result in disturbances over time
- Cumulative effects of revisions, additions, and adjustments may degrade system performance
- This may result in unpredictable control system operations or unplanned downtime
- Degradation of system performance may go undetected without continuous diagnosis and analysis
- Therefore tools and services are required, which are capable to benchmark system performance and detect anomalies.
- In addition, the maintenance staff expects a diagnostic service with recommendations to rectify the detected issues and return the system in balanced, optimal operating condition



PGP Benchmark and Fingerprint Customer motivation

KPI	Motivation
Productivity	Maintain production at expected level
Availability	Early detection, and fast resolution, of system degradation to avoid down-time
Performance	Keep system performance at expected level and enhance system features to increase performance
Quality	Ensure the system contains the latest product updates



PGP Benchmark and Fingerprint What are Health Checks?



How do I know ...

- ... that my control system is running as well as it should?
- ... if there are no underlying issues that might lead to a disruption?
- ... that my control system fulfills defined system benchmarks?
- Control system Health Checks are non-invasive services based on state-of-the-art software tools which simplify complex diagnostics and reporting
- Configuration and lifecycle parameters are read from the installed system and compared to requirements and best practices

Benchmarks

Show the system status and highlight deviations and potential risks

Fingerprints

 Provide a comprehensive understanding of the current system availability and reliability and recommend corrective actions as needed



PGP Benchmark and Fingerprint What it is

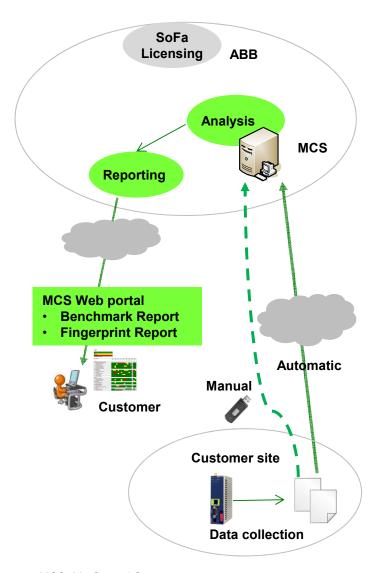
- Benchmarks and Fingerprints are services aimed to assess the health and status of a system
- Data Collection:
 - Tool for system data collection, installed on-site
 - The data collection files are transferred to My Control System (MCS) of ABB
- Analysis & Reporting:
 - Benchmarks

Show the system status and <u>highlight</u> deviations and potential risks

Fingerprints

Provide a <u>comprehensive analysis</u> of the current system availability and reliability and recommend corrective actions as needed

MCS provides the customer web portal for easy access to system information as well as reports





PGP Benchmark and Fingerprint Features

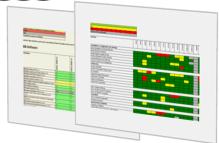
Features

- Analyzes most relevant system parameters and KPI's
- Automatic data collection
- Automatic data analysis
- Automatic report generation

- Analyzes most relevant system parameters and KPI's
- Provides a comprehensive understanding of the current system performance and reliability and recommends corrective actions as needed

Benchmark Report





Fingerprint Report



Detailed Report with recommendations



Results

- Shows the system status and highlights deviations and potential risks
- Traffic light assessment
 - good
 - ambiguous
 - incorrect
 - Detailed description of findings incl. executive summary
- For each finding:
 - Explanation
 - Impact
 - Severity
 - Recommendation
 - Documentation Reference



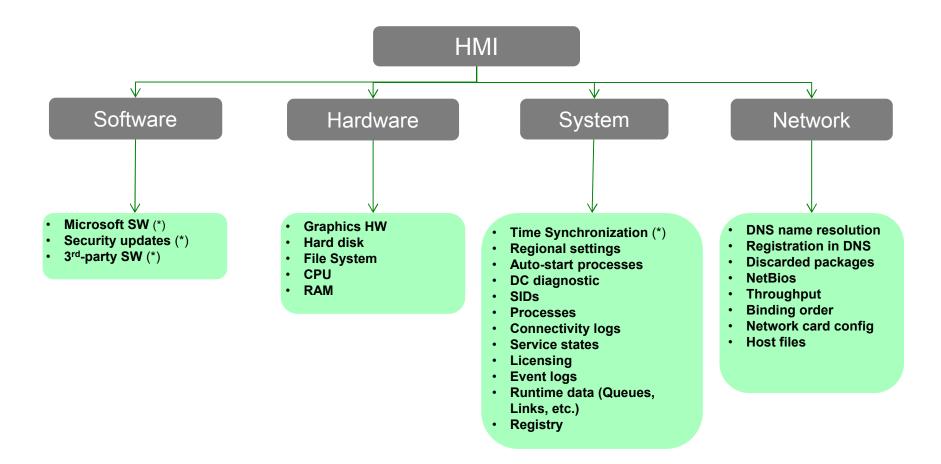
PGP Benchmark and Fingerprint Potential issues at Operations (HMI) level

What we might see through long-term observation:

- System overload causing slow response rate
- Gradual performance degradation, not diagnosed or resolved until issues arise
- Issues arise sporadically which are difficult to diagnose
- Hardware devices glide slowly towards unavailability
- Redundancy problems create single points of failures
- Unavailability of operational features due to gaps in software updates
- Security vulnerabilities due to obsolete software updates



PGP Benchmark and Fingerprint Monitored parameters at Operations level (HMI)





PGP Benchmark and Fingerprint Example Benchmark

- Shows the system status and highlights deviations and potential risks
- Traffic light assessment
 - good
 - ambiguous
 - incorrect

1 -			J	
Le	Je	n	а	ı
	9-	•••	•	۰

Checks Passed
Checks passed with Warning(s)

Checks with Failure(s)

Not Applicable

18	OpcClient	G	G	G
19	OpcServer	N/A	N/A	N/A
20	TntExplorer	G	G	G
21	DataProc	G	G	G
22	EXTAPP	N/A	N/A	N/A
23	ici	G	G	G

No.	CheckItem		PGP33		SME01		SME02
			_		S		S
24	ICIServer	N/A		N/A		N/A	
25	OpcNodeServer	Υ		Υ		Υ	
26	PGPComOpcServer	N/A		N/A		N/A	
27	ApmsSvc	N/A		N/A		N/A	
	PGP Licensing				•		
28	Basic Feature	G		R		R	
29	Drivers	G		R		R	
30	Application	G		R		R	
	PGP Static Information						
31	TntExplorer Information	N/A		N/A		N/A	
32	OPC Client	Υ		G		G	
33	Scanner Instance	G		Υ		Υ	
34	ICI Status	G	•	Υ		Υ	
35	Startup System	G		G		G	
36	System Running Hours	G		G		G	
37	Node Weight	G		G		G	
38	PlantUnit	N/A	'	N/A		N/A	•
39	Configuration Aligned	G		G		G	



PGP Benchmark and Fingerprint Example Fingerprint

4 Technical Findings Checklist

Description for the Checklist: Each point in the checklist is controlled at the fingerprint service. The column "Outcome" gives an indication of where we have discovered anything.

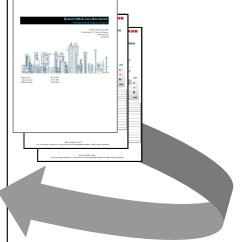
OK = No problems found, but a comment may occur.

Remark = May lead to problems later on.

Problem = Problems that should be corrected.

Navigating the Technical Summary: Click the link to the corresponding section you want to see ex 3.1 then to go back just click on (Checklist).

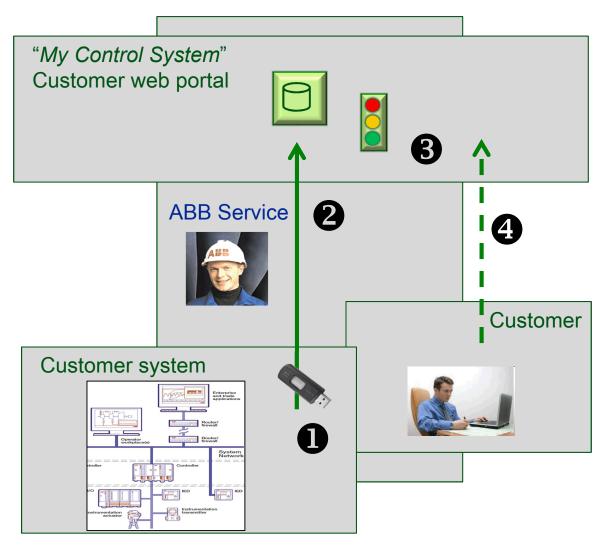
	Outcome	Done?	Link to Chapter
Queue Status			
Dip Queue	ОК		<u>6.1.1</u>
Scan Queue	ОК		<u>6.1.2</u>
Net Queue	ОК		<u>6.1.3</u>
OPC Queue	ОК		<u>6.1.4</u>
ICI Queue	ОК		<u>6.1.5</u>
ALAC Queue	ОК		<u>6.1.6</u>
SOE Queue	ОК		<u>6.1.7</u>
ODBC Queue	ок		<u>6.1.8</u>
Playback Queue	ок		6.1.9
PTL Queue	ок		6.1.10
Tags			
Digital Tags	Warnings		<u>6.2.1</u>
Analog Tags	Warnings		6.2.2
Correct mapped OPC atoms			<u>6.2.3</u>
PGP Runtime Components			
APMSNetServer	Warnings		<u>6.3.1</u>
APMSNetWorker	ОК		<u>6.3.2</u>
IntScanner	ок		<u>6.3.3</u>
Apms8t	ок		6.3.4
OpcClient	ок		6.3.5
OpcServer			6.3.6
IntExplorer	ок		6.3.7
DataProc	ок		6.3.8
EXTAPP			6.3.9
<u>lci</u>	ОК		6.3.10
ICIServer			6.3.11
OpcNodeServer	Warnings		6.3.12
PGPComOpcServer			6.3.13
ApmsSvc			6.3.14



- Detailed description of findings incl. executive summary
- For each finding:
 - Explanation
 - Impact
 - Severity
 - Recommendation
 - Documentation
 Reference



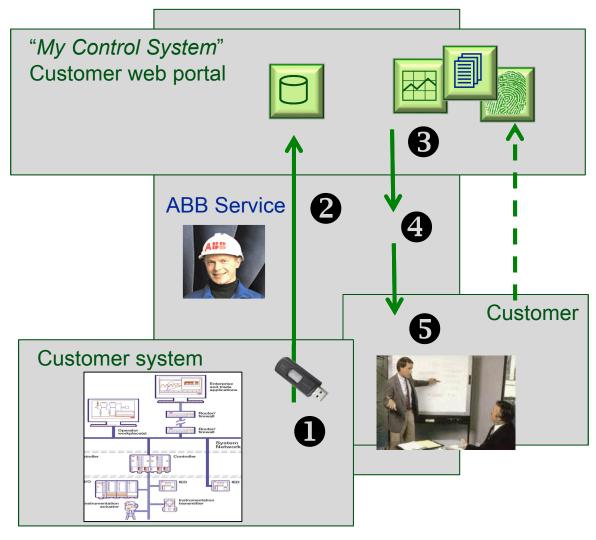
PGP Benchmark and Fingerprint Benchmark generation and delivery



- Data collection
- ② Data upload to MCS
- Benchmark generation
- Oustomer can access the Benchmark Report



PGP Benchmark and Fingerprint Fingerprint generation and delivery



- Data collection
- Data upload to MCS
- S Fingerprint generation
- Fingerprint customization
- Introduction to Customer



PGP Benchmark and Fingerprint Summary

Value proposition	Customer benefits
 Identify root cause and corrective actions before and after detection of system issues Use Benchmarks for frequent, low effort system verification As one-time service, e.g. before system delivery by ABB or system integrator My Control System as customer web portal 	 Detection of hidden system degradation before problems occur Adopt a proactive maintenance strategy Extend the life of the control system Take advantage of new technology Customer web portal for customized access to their system data and reports Use Health Checks to prepare an Evolution plan

Can we handle this through a single web portal, having easy access to our control system assets and all related services?

Yes!

My Control System

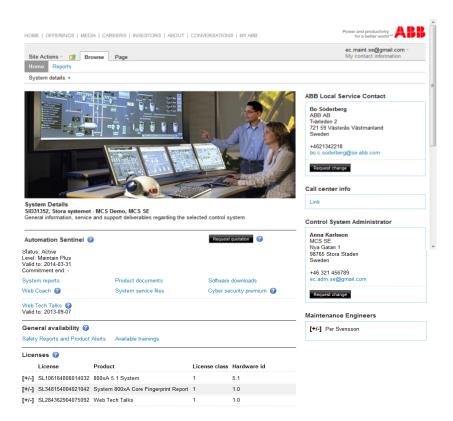


Customer engagement



PGP Benchmark and Fingerprint My Control System – access point for all customers

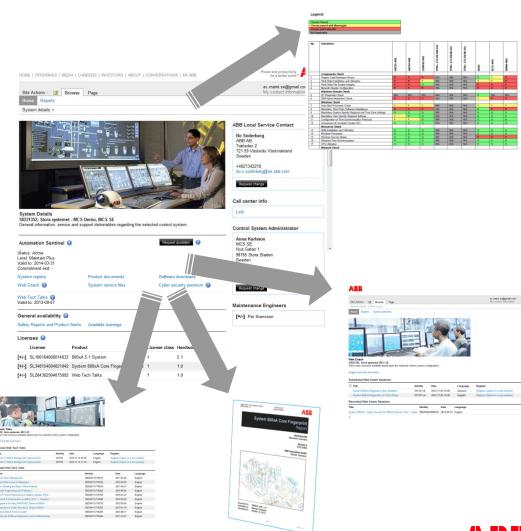
- Contact persons and addresses
- Safety Reports and Product Alerts
- Cyber Security info
- Available trainings
- The subscriptions and SW licenses of the control system in terms of:
 - Scope of licenses
 - Expiry dates
 - License keys





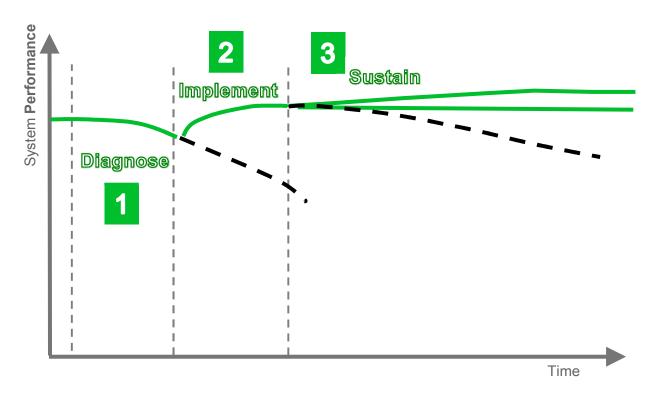
PGP Benchmark and Fingerprint My Control System – for lifecycle program subscribers

- Benchmark reports
- Direct access to
 - SW updates
 - Specific technical information
 - User documentation
 - Cyber Security premium
- File sharing
- Web Tech Talk
- Fingerprint reports





PGP Benchmark and Fingerprint Customer engagement process



A three-step process:

- 1. Diagnose:
 - Identify existing system reliability issues
- 2. Implement:
 - Deliver identified improvement services
- 3. Sustain:
 - Manage and continue the improvement process through service renewals



PGP Benchmark and Fingerprint Diagnose, Implement, Sustain (based on Fingerprints)

Diagnose (Fingerprints)

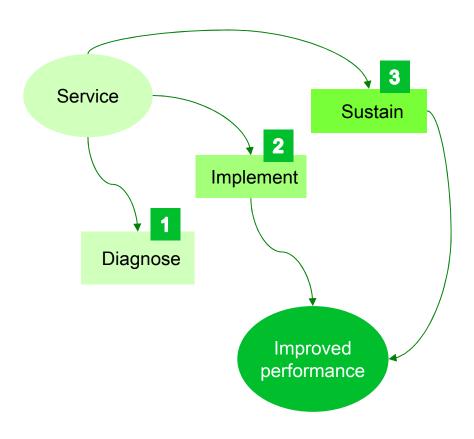
- Measure performance gap
- Estimate ROI
- Define implementation plan

Implement

- Fix performance gap
- Monitor implementation plan

Sustain

- Define condition triggers
- Schedule maintenance
- Manage performance gap





PGP Benchmark and Fingerprint Key take-away points

1

PGP Benchmark and Fingerprint support customers in moving to a **proactive maintenance** strategy, which reduces down-time, keeps system performance high, and extends system life

2

Health Checks are services on an annual subscription base. They add value to existing service contracts and are embedded in broader service agreements (ServiceGrid, Sentinel)

3

Through the web portal "My Control System", both the customer and ABB have an efficient overview of the control systems assets and their related services



Power and productivity for a better world™

