

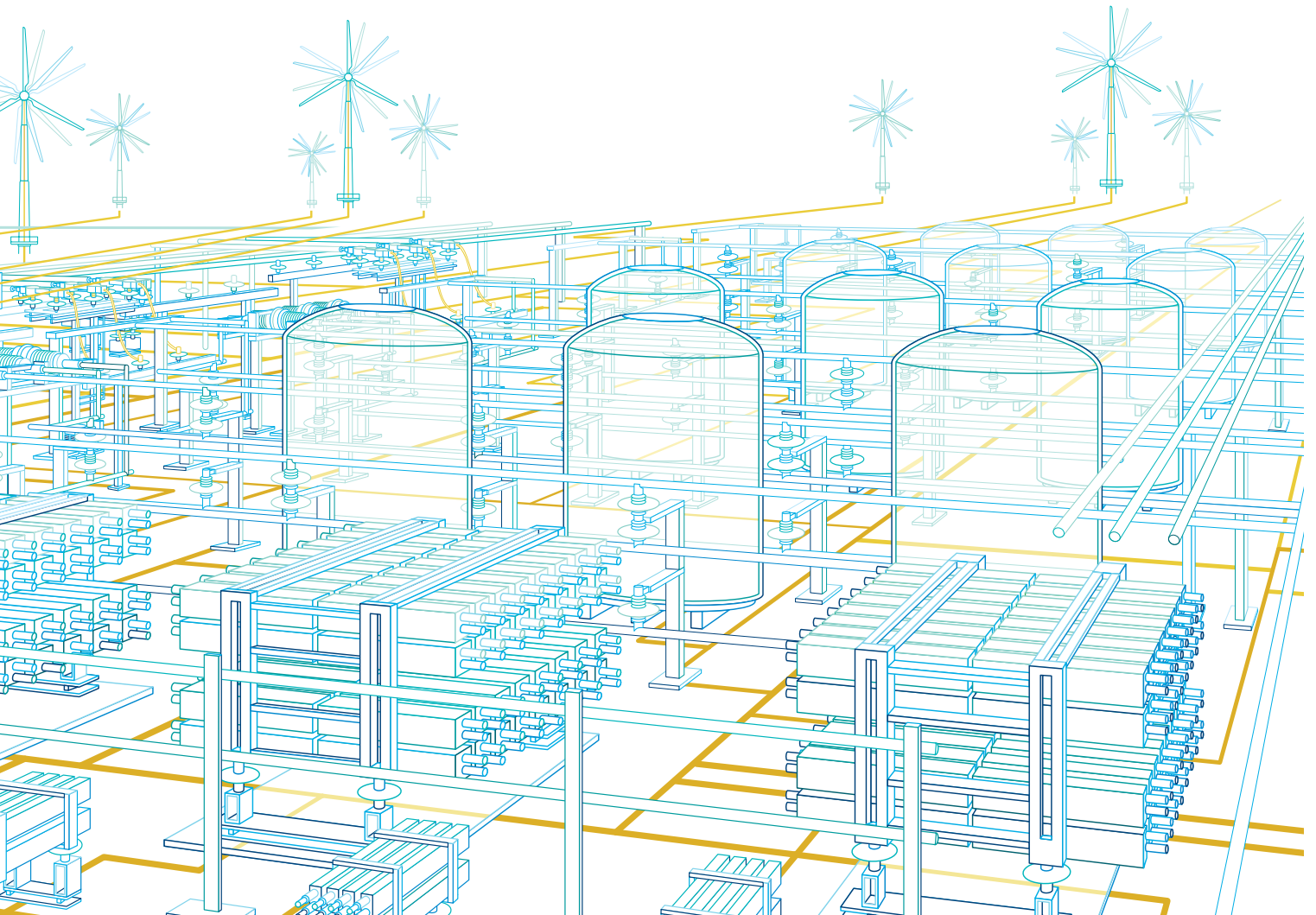


ABB in Poland

Always at the forefront



ABB in Poland is a part of the ABB Group – a global leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. For 25 years, ABB has confirmed its international reputation of a recognized manufacturer of power products and systems, industrial automation and robotics, a respected employer and a perfect partner for its stakeholders.





The ABB Group of companies operates in around 100 countries and employs about 145,000 people. ABB has been present in Poland for nearly a quarter of a century. The company has factories in Łódź, Aleksandrów Łódzki, Przasnysz and Wrocław as well as a Corporate Research Centre and an IS Delivery Center in Kraków.

Half of the production of ABB factories in Poland is delivered to the markets of almost all countries of the world. The stable export share reflects the highest quality of the products. More than 3000 people are working in ABB in Poland, including qualified engineers, technicians and scientists. The sales offices located in major cities allow us to stay in touch with customers and users of ABB products and systems.

Always at the forefront

The company specializes in power products and power systems, from supplies to power plants through the entire power infrastructure, to wiring accessories for home use. A significant part of the offer includes discrete automation and motion, which focuses on solutions that increase productivity in discrete industrial systems and energy efficiency. Process automation, on the other hand, focuses on providing products and solutions for instrumentation and control equipment, automation and optimization of production processes. ABB is also a leading supplier of industrial robots and related software. In addition, it designs and starts up entire robotic workstations and production lines, as well as systems and products for rail traction and rolling stock.

The satisfactory customer care is not only about the best quality of products and systems. It is also about services related to investments. Therefore, the company puts focus on professional

warranty and post-warranty services, in order to ensure short response times in unpredicted circumstances and to support users in their everyday operation of ABB products. The proactive lifecycle management of the installed devices allows for using them more safely and longer than originally assumed. Employees of all divisions of the company are the best in their fields. The global nature of their operation means that they often work in international teams, having the opportunity to share their experience and best practices. They improve their knowledge not only through training but also while working in factories and branches of the ABB Group in other countries. There's a reason then why ABB has been indicated for many years by Polish engineers and graduates of technical schools as one of the best employers. ABB has never left the top ten in the competitions held by the Universum Company and the Data Bank of Engineers.

Innovation awards

ABB is recognized as one of the most innovative companies in Poland. Cutting-edge solutions initiated by scientists from the ABB Corporate Research Centre in Kraków result in increasing productivity and improving the quality of the company's products. The Information Systems Delivery Center in Kraków and in Łódź draws upon the intellectual potential of more than 300 IT professionals. The developers, analysts, project managers, database specialists and web application designers are responsible for the global ABB computer systems operations. The joint effort of factories and the scientific community pays off with many awards, honours and patents. Just last year, the company was honoured by the Polish Federation of Engineering Associations (NOT) with the Innovation Award for distribution transformers with increased resistance to atmospheric discharge, equipped with SmartChoke filters and the Wprost magazine granted the company the Innovator Award in the competition



for the most innovative Polish companies. The ranking was based on the list of 500 most innovative companies in Poland, developed by the Institute of Economic Sciences of the Polish Academy of Sciences.

Real responsibility

In addition to innovation, the implementation and application of the responsible business practices is of key importance to ABB's business. This is due to the values professed by ABB Group around the world. Regardless of the characteristics of the market and the nature of the projects carried out, every employee – from the CEO to the machine operator – is bound by the Code of Conduct, since responsible business reflected by embracing the universal rules enshrined in the UN Global Compact Principles is at the core of ABB's operations. Responsibility, respect and determination are the qualities that form the basis of every ABB employee's actions.

Therefore, the company is a leading partner of the Responsible Business Forum, the only organization in Poland the role of which is to promote the concept of Corporate Social Responsibility. At the same time, it supports the development of science and education through a number of initiatives. For 10 years, the company has organized competitions for university graduates – Competition for the ABB Award for the best MSc, Engineering and PhD thesis, as well as the ABB IT Challenge assessing collaborative work on innovative IT projects that solve real problems of the modern world. There is also the ABB Jürgen Dormann Foundation for Engineering Education operating since 2007, which targets students of technical universities. It has been created to support underprivileged though talented future engineers. Poland – and AGH University of Science and Technology specifically – was one of the first beneficiaries of the ABB Foundation.

Therefore,
the company
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The success of the creative ones

The sponsorship policy of ABB in Poland, integrated into the Corporate Social Responsibility strategy, is aimed primarily at supporting the development of science and education.

The scope of sponsorship activities includes virtually all children and teenage environments in which education plays an important role. The Company is engaged in such activities in towns where manufacturing plants are in operation and thus the impact of the company on the local community is significant. Implemented in Przasnysz between 2005 and 2008, the "Entrepreneurship with ABB" project was a great success. Its objective was to integrate the local community around the activities fostering entrepreneurial attitudes, support young people in learning English and education related to the safe use of electricity.

Right now – on the basis of this experience – ABB is conducting a social project in Aleksandrów Łódzki called "A student with



a passion, an engineer with a future". The project is targeted at students of junior high schools, high schools and vocational schools of Aleksandrów Łódzki. As part of the project ABB has provided a total amount of PLN 100,000 in donations to three schools. The money has been earmarked for additional equipment of mathematical, physical and chemical school laboratories so as to arouse interest in science and to support young people in further education. In September 2012, physics workshop – as part of the Young Inventor Circle – as well as weekend thematic workshops began. Students have also visited the Copernicus Science Centre in Warsaw. Most gifted students of mathematical classes receive scholarships for achieving the highest average grades in science, while high school students and vocational school students have taken part in the technical knowledge competition "The creative ones with ABB". The teenagers have had the opportunity to participate in practical career counselling training and in other training events organized at ABB.

Not just products

Business, defined and implemented so broadly and responsibly, has allowed ABB to retain a leader position for a number of years in many areas of its economic activity. References include many prestigious projects both at home and abroad. The company actively participates, for instance, in a huge project of key importance for the European Union – the construction Lithuania-Poland power interconnection. It will improve the security of power supply in what is referred to as the Baltic Ring area and contribute to the development of an integrated EU electricity market. ABB has designed and built the first Polish mobile transformer substation for the Polkowice -Sieroszowice Mine belonging to KGHM. ABB rectifier units operate in DC

Products created in ABB factories in Poland have a significant impact on increasing energy security and energy efficiency, which directly translates into lower costs for manufacturers, distributors and users of electricity.

traction substations of PKP Energetyka while BordLine compact converters supply modern trains produced in Polish factories. Building on the successful experience with improving London Underground's power supply, the company got engaged in a project to build substations to power the new rail metro line in Warsaw, creating also a modern system of energy security combined with energy storage.

Contact us

ABB Contact Center

tel.: 22 22 37 777

e-mail: kontakt@pl.abb.com

ABB Sp. z o.o.**Headquarter**

1 Zeganska St.

04-713 Warszawa

tel.: +48 22 22 37 000

www.abb.pl