

## UNITED CONVERTING AND IKS FORM JOINT VENTURE



**United Converting Americas will operate from IKS's plant in Florence, South Carolina**

Italy's United Converting and American-based International Knife and Saw (IKS) have formed a joint venture to sell converting equipment throughout the Americas.

United Converting Americas will operate from IKS's plant in Florence,

South Carolina, and offer United Converting's full product portfolio of paper converting equipment and accessories to tissue towel and napkin converters.

The new company will provide technical sales and service backed by after-sale support including spare

parts and customer driven product research and development.

United Converting Americas has appointed Murray Godwin, of IKS, as managing director.

He told TW: "In the tissue market

we're focusing on converters that manufacture industrial and Away-from-Home products.

"But that's not to say that we wouldn't recognise and pursue opportunities in the retail, bath and towel markets, which we will also do."

He added that the joint venture also extends to Italy, where IKS's products are sold and distributed to the European tissue market.

United Converting also has branches in the UK and Japan. It was founded in 2004 and produces high-quality machines and accessories for the paper converting industries.

IKS produces precision saws, blades, knives and other cutting tools for the paper converting industry.

## ABB TARGETS TISSUE MARKET WITH HPIR-FW SENSOR LAUNCH



ABB has launched its High-Performance Infrared and Fibre Weight (HPIR-FW) sensor to help tissue manufacturers improve moisture and fibre weight measurements.

The sensor directly measures the most critical parameters of machine direction and cross direction control using a single sensor module, which allows tissue makers to have better control over their fibre and energy costs.

It measures fibre weight, web moisture and web temperature simultaneously with one infrared instrument, without the need for radiological isotopes.

Steven St. Jarre, global sales and marketing manager for ABB Quality Control Systems, said: "The HPIR-FW sensor helps tissue makers meet today's profitability and sustainability challenges because it gives them the ability to respond more quickly and flexibly to global customer demand."

## LANGHAMMER SETS NEW STANDARDS WITH "THE WAVE"

Langhammer has expanded its product portfolio with "The Wave", a unique combination of conveyor and layer gripper.

It takes products from a conveyor lane and places them independently of configuration or product safely on a pallet.

Enrico Pes, managing director of

Langhammer, said: "I see a great advantage in the compact design of our new development because conventional systems require up to 50% more space."

He added that the product is collected by a split gripper apron while a four-sided compression aligns the layer formation on all four sides.

Typical clamp gripper systems apply pressure on the product layer.

Langhammer provides transport and palletising systems for the tissue and paper converting industries, and this product can be used with almost all products.