

# The Road Ahead

UPS New York



UPS London



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## Insights from our Alternative Fuel and Fleet Journey

**>9,000**

alternative fuel  
& advanced  
technology vehicles

**>1,000,000**

miles per day

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**42**

CNG sites



**15**

LNG sites



**55**

Propane  
sites



**77M**

Combined gallons  
(DGE) of natural gas  
191M since 2014



**15M**

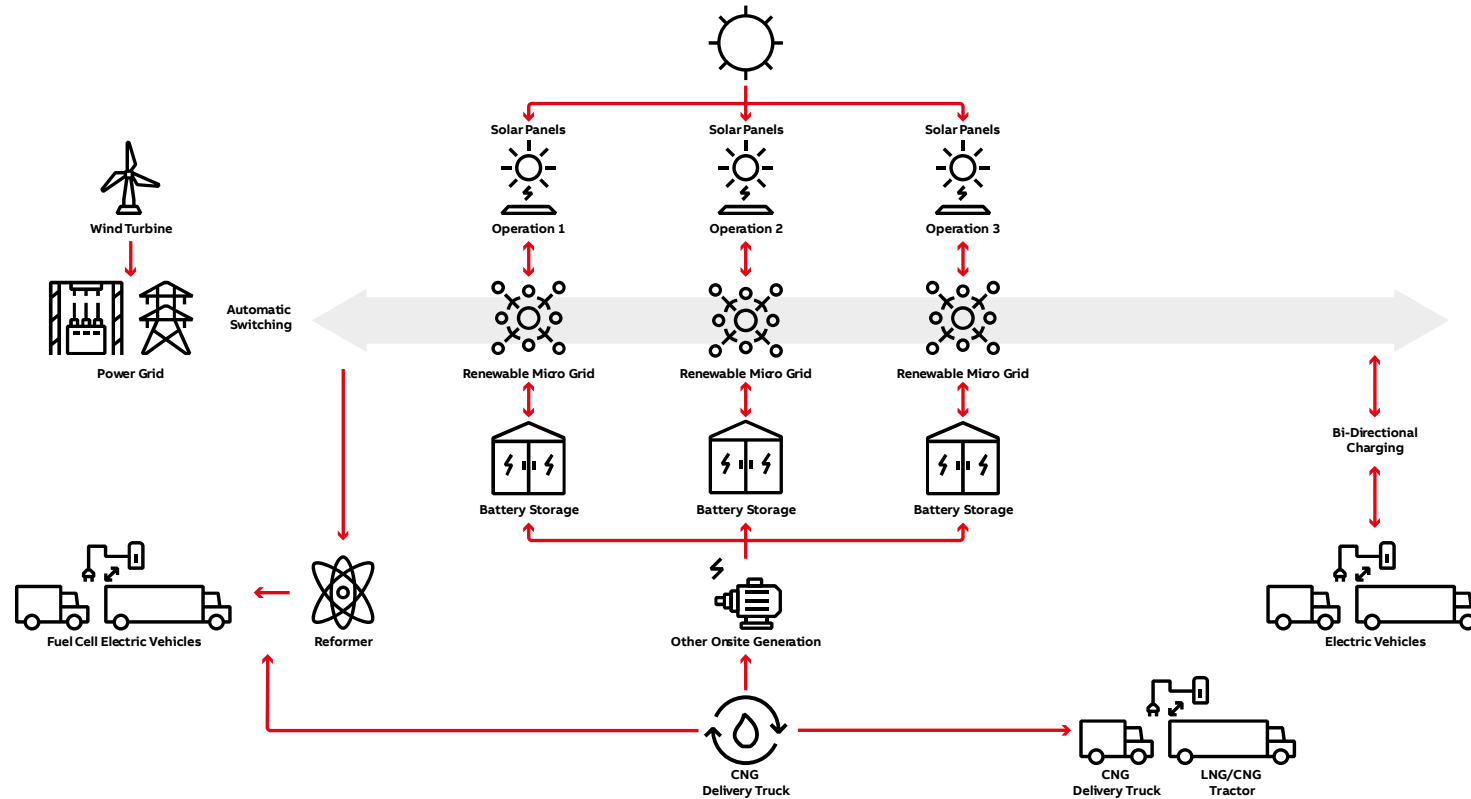
Gallons of Renewable  
Natural Gas (RNG)  
19.8M since 2014



**11M**

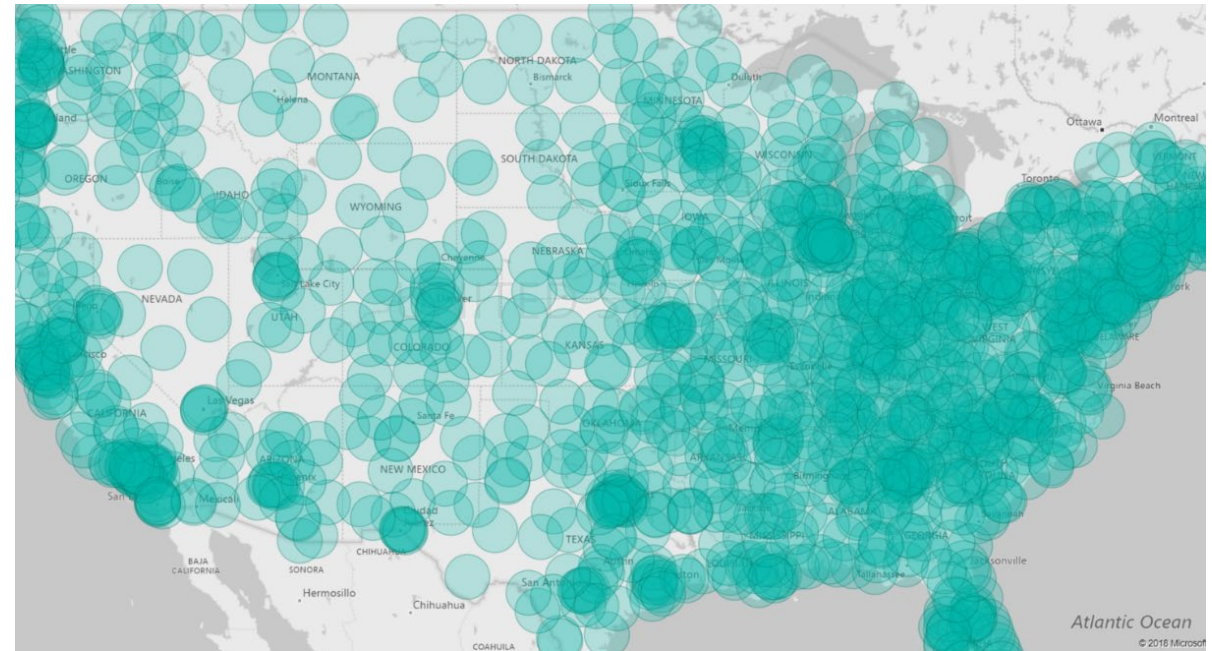
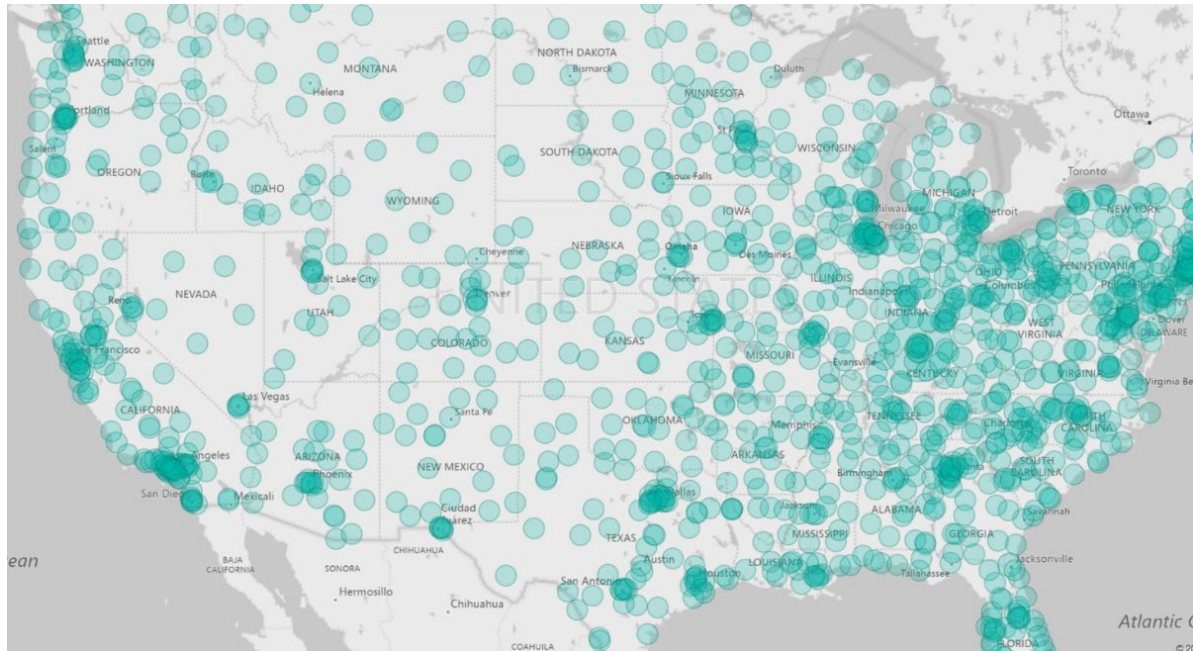
Gallons of Renewable  
Diesel (RD)  
32M since 2014

# Powering Operations of the Future



# The Electrification Challenge

50% MDE and 25% HDE Adoption





# Building the Business Case



## Commercial Availability and Unit Cost



## Infrastructure and Lowest Delivered Energy Cost

- Think optimization beyond the meter
- Arbitrage usually implies inefficiencies
- Recovery should be mutual beneficial and long term
- Must embrace on -site generation, V2G, storage and smart connectivity



## Regulatory Environment