
COURSE DESCRIPTION

G5958e – DCS880 Sales Internet Course (EN)

Course Duration

0.5 hours, depending on personnel knowledge

Course type

This course includes self-study material.
The language of the course is English.

Course Goal

The goal of this course is to get the most important sales information of the DCS880 DC drive.

The training covers the following topics:

- Applications across the industries
- Overview and feature highlights
- Cabinet drives
- Synergies and comparison
- Unique Selling Propositions
- Memory unit and control panel
- Software tool Drive Composer
- Control and communication options
- Safety solutions

Student Profile

Sales engineers of the DCS880 DC drive.

Prerequisites and Recommendations

The student should have:

- Basic knowledge about electrical wiring
- Basic knowledge of DC drives
- Physical understanding for drives application

Preparation e-Learning courses

E-learning course **G570e – DC drives fundamentals** to attending this course is needed.

Course Objectives

Upon completion of this course, students will be able to:

- Know about the applications across the industries
- Know the Unique Selling Propositions of the DCS880
- Know the memory unit, control panel and software tools
- Know the advantages of the DCS880 to competition

Main Topics

- Applications overview
- Selling arguments
- Common platform with ACS880
- Comparison to DCS800
- Flexibility by options
- Advantages to competition
- Safe Torque Off built-in

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